



## Cash Rebates available with Standard-Rate Financing

### DATE

December 1, 2023

### TO

All Canada YANMAR Tractor Dealers

### SUBJECT

Yanmar Tractor Retail Program

### PROGRAM #

CA-TD120123

### PROGRAM PERIOD

12/01/2023 - 12/31/2023

### PRODUCTS

All YANMAR Tractors

### DLL PROGRAM RULES

- All rebate and DSI claims must be submitted within 30 days of retail delivery date
- For low-rate financing, amount financed is limited to 125% of DNP unless rate is blended.**  
Non Yanmar equipment, freight, dealer prep, applicable taxes, installation charges, insurance or other fees may not be included in amount financed. Financing of these items will require dealer participation or blended rate.
- Only Yanmar branded tractors and attachments are eligible for low-rate financing
- Units must be paid in full by the dealer prior to rebate or DSI payments
- Units must be warranty registered and delivery report completed and submitted along with copy of retail sales invoice
- Yanmar reserves the right to terminate or modify this program at any time with written notice.

CASH REBATE + STANDARD FINANCING						
Model	Dealer Sales Incentive	Tractor Only	Rebate w/1st Attachment	Rebate w/2nd Attachment	Rebate w/ Yanmar-Branded Implement	
SA221	\$500	\$500	\$2,000	\$300	\$200	
SA324/424	\$300	\$500	\$2,500	\$300	\$200	
SA223	\$500	\$500	\$2,000	\$300	\$200	
SA325/425	\$300	\$500	\$2,500	\$300	\$200	
YT235	\$350	\$500	\$3,000	\$300	\$200	
YT235C	\$350	\$500	\$3,500	\$300	\$200	
YT347/359	\$400	\$500	\$4,000	\$300	\$200	
YT347C/YT359C	\$400	\$500	\$4,500	\$300	\$200	
YM342/YM347/YM359	\$500	\$500	\$3,000	\$300	\$200	

\*Attachments include Yanmar front loader, backhoe or mid-mount mower.

\*Qualified 2nd attachments include mid-mount mower, front loader, backhoe, SB60R or SB-60C (snowblower) with purchase of tractor and 1st attachment only.

\*Qualified Yanmar-Branded implements eligible for rebate when purchasing tractor and 1st attachment include Tarter rotary cutter, rotary tiller and finishing mower and all Woods implements excluding post hole digger and quick hitch.

CASH REBATE + STANDARD FINANCING			
	MODEL	DEALER SALES INCENTIVE	REBATE
UTV	Bull	\$0	\$1,000
	Longhorn	\$0	\$1,000
	Brahma	\$0	\$1,500
HAY TOOLS	Baler YMRB32	\$100	\$700
	Mower YMDM50	\$100	\$400
	Rake YMGR88	\$100	\$250
	Package of YMRB32, YMDM50, YMGR88	Additional \$150	Additional \$150
BED SHAPER	Bed Shaper*, Rotary Tiller* & Drip Tube Kit	B620SK, RT620YJ, DTKIT-RBS	\$100 \$250

\*Bed shaper and rotary tiller must be purchased together to receive rebate and DSI.

DLL STANDARD-RATE		
- Current rate reviewed monthly -		
Rate	Term	Factor
8.49%	36 months	0.031563
8.49%	48 months	0.024644
8.49%	60 months	0.020512
8.49%	72 months	0.017773
8.49%	84 months	0.015831

# LOW RATE RETAIL FINANCING



**REBATES NOT AVAILABLE WITH LOW RATE OPTIONS**

Model	Term Months	Rate	Down Payment		Dealer Participation	Payment factor
SA325	84	0.00%	35%		10%	0.011905
SA425	84	0.00%	35%		10%	0.011905
YM342	84	0.00%	35%		10%	0.011905
SA221 SA324 SA424	36	0.00%	0%	OR	0%	0.027777
	48	0.99%	15%		3%	0.021257
	60	0.99%	30%		5%	0.017089
	72	1.99%	30%		5%	0.014746
	84	2.99%	30%		5%	0.013209
	60	3.99%	0%		0%	0.018412
	72	4.99%	0%		0%	0.016100
	84	4.99%	0%		0%	0.014129
SA223 SA325 SA425	36	0.00%	0%		0%	0.027777
	48	0.99%	15%		3%	0.021257
	60	0.99%	30%		5%	0.017089
	72	1.99%	30%		5%	0.014746
	84	2.99%	30%		5%	0.013209
	60	3.99%	0%		0%	0.018412
	72	4.99%	0%		0%	0.016100
	84	4.99%	0%		0%	0.014129
YT2	36	1.99%	15%		1%	0.028638
	48	1.99%	30%		3%	0.021691
	60	1.99%	40%		5%	0.017523
	48	2.99%	20%		1%	0.022130
	60	2.99%	35%		3%	0.017964
	72	2.99%	45%	5%	0.015189	
	84	3.99%	45%	5%	0.013664	
	60	4.99%	0%	0%	0.018867	
	72	4.99%	0%	0%	0.016100	
	84	5.99%	0%	0%	0.014604	
YT3	36	1.99%	15%	1%	0.028638	
	48	1.99%	30%	3%	0.021691	
	60	1.99%	40%	5%	0.017523	
	48	2.99%	15%	1%	0.022130	
	60	2.99%	30%	3%	0.017964	
	72	2.99%	45%	5%	0.015189	
	84	3.99%	45%	5%	0.013664	
	60	4.99%	0%	0%	0.018867	
	72	4.99%	0%	0%	0.016100	
	84	5.99%	0%	0%	0.014604	
YM3	36	0.00%	0%	0%	0.027777	
	48	0.00%	15%	3%	0.020833	
	60	0.99%	30%	5%	0.017089	
	72	1.99%	30%	5%	0.014746	
	84	2.99%	30%	5%	0.013209	
	60	3.99%	0%	0%	0.018412	
	72	4.99%	0%	0%	0.016100	
	84	4.99%	0%	0%	0.014129	
BULL LONGHORN BRAHMA	36	4.99%	0%	0%	0.029966	
	48	5.99%	0%	0%	0.023480	
Hay tool	36	2.99%	0%	0%	0.029077	
Bed Shaper	36	2.99%	0%	0%	0.029077	

**REBATES ARE  
NOT  
AVAILABLE  
WITH LOW  
RATE  
FINANCING  
OPTIONS**

Financing is provided through DLL Financial Solutions Partners

Dealers can use the DLL Retail Hub or contact your DLL Regional Account Manager  
T 800 873 2474  
F 866 490 0979

# YANMAR RETAIL PROGRAMS CLAIM FORM

12/01/2023 - 12/31/2023 (CANADA)

Claims should be submitted in YANMAR//One. [yanmarone.force.com](http://yanmarone.force.com)



101 International Parkway, Adairsville, GA 30103

F 770 877 7572 E [rebates-ya@YANMAR.com](mailto:rebates-ya@YANMAR.com)

## DEALER INFORMATION

DEALER NAME		
DEALER ADDRESS		
CITY	STATE/PROVINCE	ZIP/POSTAL CODE
SUBMITTED BY	MAIN PHONE	
CONTACT EMAIL		

## UNIT & SALESPERSON INFORMATION

MODEL	S/N	CUSTOMER NAME
SALESPERSON NAME		
SALESPERSON ADDRESS		
SALESPERSON CITY	SALESPERSON STATE/PROVINCE	SALESPERSON ZIP/POSTAL CODE
SALESPERSON SSN	DATE SOLD	

Please use one Claim Form for each unit sold. Check the boxes that pertain to this sale.

MODEL	CASH REBATE				LOW-RATE	DSI
	Tractor Only	Rebate w/1st Attachment	Rebate w/2nd Attachment	Rebate w/ Tarter/Woods Implement		
SA221	\$500	\$2,000	\$300	\$200	OR	\$500
SA324/424/424HDX	\$500	\$2,500	\$300	\$200	OR	\$300
SA223	\$500	\$2,000	\$300	\$200	OR	\$500
SA325/425/425DHX	\$500	\$2,500	\$300	\$200	OR	\$300
YT235	\$500	\$3,000	\$300	\$200	OR	\$350
YT235C	\$500	\$3,500	\$300	\$200	OR	\$350
YT347	\$500	\$4,000	\$300	\$200	OR	\$400
YT347C/YT359C	\$500	\$4,500	\$300	\$200	OR	\$400
YM342/347/359	\$500	\$3,000	\$300	\$200	OR	\$500

Required documents:

- Delivery report
- Copy of retail sale invoice

Machine must be paid in full.

All required documents must be submitted within 30 days.

(1) Cash rebates and/or incentives are valid on retails from December 1, 2023 through December 31, 2023. (2) Cash Rebates can be claimed based on program CA-TD120123. (3) Outstanding floor plan balances on sold unit must be paid in-full. (4) All documentation including claim form must be submitted within 30 days of sale. (5) Rebates, incentives paid in USD. (7) Please allow 4 to 6 weeks for processing all claims.

### \*DISCOUNTS

Educator	\$250
Military	\$250
First Responder	\$250

\*See 2023 AG Eq and UTV Annual Dealer Program for documentation requirements to be submitted in YANMAR//One.

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101 International Parkway, Adairsville, GA 30103

## DEALER INFORMATION

DEALER NAME		
DEALER ADDRESS		
CITY	STATE/PROVINCE	ZIP/POSTAL CODE
SUBMITTED BY	MAIN PHONE	
CONTACT EMAIL		

## UNIT & SALESPERSON INFORMATION

MODEL	S/N	CUSTOMER NAME
SALESPERSON NAME		
SALESPERSON ADDRESS		
SALESPERSON CITY	SALESPERSON STATE/PROVINCE	SALESPERSON ZIP/POSTAL CODE
SALESPERSON SSN	DATE SOLD	

MODEL	CASH REBATE
Bull / Longhorn	\$1,000
Brahma (Semi-Cab)	\$1,500

DISCOUNTS	
Educator	\$250
Military	\$250
First Responder	\$250

UTV Required documents (submit in YANMAR//One):

- Delivery Report
- Claim Form
- Copy of retail sale invoice

(1) Cash rebates and/or incentives are valid on retails from December 1, 2023 through December 31, 2023. (2) Cash Rebates can be claimed based on program CA-TD120123. (3) Outstanding floor plan balances on sold unit must be paid in-full. (4) All documentation must be submitted within 30 days of sale. **(5) Rebates, incentives paid in USD**

\*See 2023 AG Eq and UTV Annual Dealer Program for documentation requirements to be submitted in YANMAR//One.

*Rebate claims for below attachments should be submitted via email to DSA, including delivery report, claim form and copy of Retail Sales Invoice, or submitted in YANMAR//One.			
MODEL	CASH REBATE	0% RATE FINANCING	DSI
Baler	\$700	\$0	\$100
Mower	\$400	\$0	\$100
Rake	\$250	\$0	\$100
Package	\$150	\$0	\$150
Bed Shaper, Rotary Tiller, & Drip Tube Kit	\$250	\$0	\$100

**FOR OFFICIAL USE ONLY. DO NOT WRITE BELOW RED LINE.**

Date Received: \_\_\_\_\_ Received By: \_\_\_\_\_ Approved By: \_\_\_\_\_

UTV Cash Rebate Amount (Account Code: 41190-1003-XC-D00-XCD410): \_\_\_\_\_

Attachment CashRebate Amount (Account Code: 41190-1029-XC-100-XC1411): \_\_\_\_\_

Attachment DSI Amount (Account Code: 41190-1017-XC-100-XC1411): \_\_\_\_\_

PAID \_\_\_\_\_ INVOICE \_\_\_\_\_ REGISTERED \_\_\_\_\_ FINANCING \_\_\_\_\_ DELIVERY \_\_\_\_\_ A/R CURRENT \_\_\_\_\_