

**DATE**  
May 1, 2024

**TO**  
All U.S. YANMAR Tractor Dealers

**SUBJECT**  
Yanmar Tractor Retail Program

**PROGRAM #**  
US-TV050124

**PROGRAM PERIOD**  
05/01/2024 - 07/31/2024

**PRODUCTS**  
All YANMAR Tractors  
UTVs | Hay Equipment | Bed Shaper

**VIBRANT PROGRAM RULES**

- All rebate and DSI claims must be submitted to Yanmar within 30 days of retail delivery date.

100% of the amount financed on Yanmar branded tractors, attachments, freight, dealer prep, applicable taxes, installation charges are eligible for standard and low rate-financing.

- Non Yanmar equipment may not be included in amount financed. Financing of these items will require dealer participation or blended rate.
- Units must be warranty registered and delivery report completed and submitted to Yanmar along with copy of retail sales invoice.
- Yanmar reserves the right to terminate or modify this program at any time with written notice.
- Terms up to **120 months**.
- Cash rebate is eligible on any term of standard financing, but is not eligible on any of the low-rate subsidy programs.

**New! 90 Days Non-Payment Plan Available**

- No payment period for 90 days only for qualified customers.
- Terms up to 120 months.
- Promotion is eligible on standard rate financing ONLY. Cash rebate eligible.
- Promotion is not eligible on any of the low-rate subsidy programs.
- The first payment will be due 90 days from contract signed date.

Cash Rebates available with  
Standard-Rate Financing up to 120 months



CASH REBATE + STANDARD FINANCING						
Model	360+ Day Aged Inventory	Dealer Sales Incentive	Tractor Only	Rebate w/1st Attachment	Rebate w/2nd Attachment	Rebate w/ Yanmar-Branded Implement
SA221	\$500	\$500	\$500	\$2,000	\$300	\$200
SA324/424	\$500	\$300	\$500	\$2,500	\$300	\$200
SA223	\$500	\$500	\$500	\$2,000	\$300	\$200
SA325/425	\$500	\$300	\$500	\$2,500	\$300	\$200
YT235	\$750	\$350	\$500	\$3,000	\$300	\$200
YT235C	\$750	\$350	\$500	\$3,500	\$300	\$200
YT347/359	\$750	\$400	\$500	\$4,000	\$300	\$200
YT347C/YT359C	\$750	\$400	\$500	\$4,500	\$300	\$200
YM342/YM347/YM359	\$750	\$500	\$500	\$3,000	\$300	\$200

<sup>1</sup>Attachments include Yanmar front loader, backhoe or mid-mount mower.  
<sup>2</sup>Qualified 2nd attachments include mid-mount mower, front loader, backhoe, SB60R or SB-60C (snowblower) with purchase of tractor and 1st attachment only.  
<sup>3</sup>Qualified Yanmar-Branded implements eligible for rebate when purchasing tractor and 1st attachment include Tarter rotary cutter, rotary tiller and finishing mower and all Woods implements excluding post hole digger and quick hitch.

CASH REBATE + STANDARD FINANCING			
	MODEL	DEALER SALES INCENTIVE	REBATE
UTV	Bull	\$300	\$2,000
	Longhorn	\$300	\$2,000
	Brahma	\$300	\$2,500
HAY TOOLS	Baler	YMRB32	\$100
	Mower	YMDM50	\$100
	Rake	YMGR88	\$100
	Package of YMRB32, YMDM50, YMGR88	Additional \$150	Additional \$150
BED SHAPER	Bed Shaper*, Rotary Tiller* & Drip Tube Kit	B620SK, RT620YJ, DTKIT-RBS	\$100
			\$250

All Standard Rates are based on Term and Credit Category matrix. Shorter terms and higher credit categories result in lower rates!

VIBRANT STANDARD-RATE				
	Credit Category: A+		Credit Category: A	
Term	Rate	Factor	Rate	Factor
36	6.90%	0.030831	8.19%	0.031424
48	7.24%	0.024058	8.19%	0.024502
60	7.74%	0.020152	8.19%	0.020367
72	7.79%	0.017431	8.90%	0.017976
84	7.85%	0.015512	9.24%	0.016211
120	7.90%	0.012080	9.49%	0.012934

\*Please see rates for Credit Category B or lower on page 5.

Low rate financing is available for well qualified buyers, not all customers will qualify.

## 0% for 84 Months Offer

Model	Terms	Rate	Payment Factor	Dealer Participation			
				A+	A	B	C
SA325 SA425 YM342	84	0.00%	0.011905	6%	7%	8%	10%
				OR			
				Consumer Down Payment			
				A+	A	B	C
				30%	35%	40%	45%

REBATES NOT AVAILABLE WITH LOW RATE OPTIONS

## Customer Rate Table

Model	Terms	Customer Rate Table			
		A+	A	B	C
SA YM3	36	0.00%	0.00%	1.99%	4.99%
	48	0.00%	0.00%	1.99%	4.99%
	60	0.00%	0.99%	2.99%	5.99%
	72	0.99%	1.99%	3.99%	6.99%
	84	1.99%	2.99%	4.99%	7.99%
	120	3.99%	5.99%	7.99%	8.49%
YT UTV	36	0.00%	0.00%	1.99%	4.99%
	48	0.99%	1.99%	1.99%	4.99%
	60	1.99%	2.99%	2.99%	5.99%
	72	2.99%	2.99%	3.99%	6.99%
	84	3.99%	3.99%	4.99%	7.99%
	120	4.99%	5.99%	7.99%	8.49%

Low rate financing is available for Hay Tools when purchased with a tractor based on rates in table above

Rebates are not available with low-rate financing.

Submit warranty registration & rebate/DSI claims on YANMAR//One.

Financing provided through Yanmar Finance  
Powered by Vibrant Credit Union (VCU)

E loanprogram@vibrantcu.org  
T 800 479 6206

Monday-Friday 7:30 a.m. - 6:00 p.m. CST  
Saturday: 8:30 a.m. - 4:00 p.m. CST

Term	Rate	Payment Factor
36	0.00%	0.027777
36	0.99%	0.028204
48	0.00%	0.020833
48	0.99%	0.021257
48	1.99%	0.021691
48	2.99%	0.022130
60	0.00%	0.016667
60	0.99%	0.017089
60	1.99%	0.017523
60	2.99%	0.017964
60	3.99%	0.018412
72	0.99%	0.014311
72	1.99%	0.014746
72	2.99%	0.015189
72	3.99%	0.015641
72	4.99%	0.016100
84	0.00%	0.011905
84	1.99%	0.012763
84	2.99%	0.013209
84	3.99%	0.013664
84	4.99%	0.014129
84	5.99%	0.014604
120	3.99%	0.010120
120	4.99%	0.010602
120	5.99%	0.011097
120	6.99%	0.011606

# YANMAR TRACTOR RETAIL PROGRAMS CLAIM FORM

05/01/2024 - 07/31/2024 (U.S.)



101 International Parkway, Adairsville, GA 30103

Claims should be submitted in YANMAR//One. yanmarone.force.

## DEALER INFORMATION

DEALER NAME		
DEALER ADDRESS		
CITY	STATE/PROVINCE	ZIP/POSTAL CODE
SUBMITTED BY		MAIN PHONE
CONTACT EMAIL		

## UNIT & SALESPERSON INFORMATION

MODEL	S/N	CUSTOMER NAME
SALESPERSON NAME		
SALESPERSON ADDRESS		
SALESPERSON CITY	SALESPERSON STATE/PROVINCE	SALESPERSON ZIP/POSTAL CODE
SALESPERSON SSN	DATE SOLD	

Please use one Claim Form for each unit sold. Check the boxes that pertain to this sale.

MODEL	CASH REBATE					LOW-RATE	DSI
	360+Day Aged Inventory	Tractor Only	Rebate w/1st Attachment	Rebate w/2nd Attachment	Rebate w/ Tarter/Woods Implement		
SA221	\$500	\$500	<input type="checkbox"/> \$2,000	<input type="checkbox"/> \$300	<input type="checkbox"/> \$200	OR <input type="checkbox"/>	\$500
SA324/424/424HDX	\$500	\$500	<input type="checkbox"/> \$2,500	<input type="checkbox"/> \$300	<input type="checkbox"/> \$200	OR <input type="checkbox"/>	\$300
SA223	\$500	\$500	<input type="checkbox"/> \$2,000	<input type="checkbox"/> \$300	<input type="checkbox"/> \$200	OR <input type="checkbox"/>	\$500
SA325/425/425DHX	\$500	\$500	<input type="checkbox"/> \$2,500	<input type="checkbox"/> \$300	<input type="checkbox"/> \$200	OR <input type="checkbox"/>	\$300
YT235	\$750	\$500	<input type="checkbox"/> \$3,000	<input type="checkbox"/> \$300	<input type="checkbox"/> \$200	OR <input type="checkbox"/>	\$350
YT235C	\$750	\$500	<input type="checkbox"/> \$3,500	<input type="checkbox"/> \$300	<input type="checkbox"/> \$200	OR <input type="checkbox"/>	\$350
YT347/YT359	\$750	\$500	<input type="checkbox"/> \$4,000	<input type="checkbox"/> \$300	<input type="checkbox"/> \$200	OR <input type="checkbox"/>	\$400
YT347C/YT359C	\$750	\$500	<input type="checkbox"/> \$4,500	<input type="checkbox"/> \$300	<input type="checkbox"/> \$200	OR <input type="checkbox"/>	\$400
YM342/347/359	\$750	\$500	<input type="checkbox"/> \$3,000	<input type="checkbox"/> \$300	<input type="checkbox"/> \$200	OR <input type="checkbox"/>	\$500

*DISCOUNTS	
Educator	\$250
Military	\$250
First Responder	\$250

\*See 2023 AG Eq and UTV Annual Dealer Program for documentation requirements to be submitted in YANMAR//One.

Required documents (submit in YANMAR//One):

- Delivery report
- Copy of retail sale invoice

**(1) Cash rebates and/or incentives are valid on retails from May 1, 2024 through July 31, 2024. (2) Cash Rebates can be claimed based on program US-TV050124. (3) Outstanding floor plan balances on sold unit must be paid in-full. (4) All documentation must be submitted within 30 days of sale. (5) Rebates, incentives paid in USD**

**YANMAR UTV/HAY TOOLS/BED SHAPER RETAIL PROGRAMS CLAIM FORM**

05/01/2024 - 07/31/2024 (U.S.)



101 International Parkway, Adairsville, GA 30103

**Claims should be submitted in YANMAR//One. yanmarone.force.**

**DEALER INFORMATION**

DEALER NAME		
DEALER ADDRESS		
CITY	STATE/PROVINCE	ZIP/POSTAL CODE
SUBMITTED BY	MAIN PHONE	
CONTACT EMAIL		

**UNIT & SALESPERSON INFORMATION**

MODEL	S/N	CUSTOMER NAME
SALESPERSON NAME		
SALESPERSON ADDRESS		
SALESPERSON CITY	SALESPERSON STATE/PROVINCE	SALESPERSON ZIP/POSTAL CODE
SALESPERSON SSN	DATE SOLD	

MODEL	CASH REBATE	DSI
Bull / Longhorn	\$2,000	\$300
Brahma (Semi-Cab)	\$2,500	\$300

UTV Required documents (submit in YANMAR//One):  
 • Claim Form  
 • Copy of retail sale invoice

**(1) Cash rebates and/or incentives are valid on retails from May 1, 2024 through July 31, 2024. (2) Cash Rebates can be claimed based on program US-TV050124. (3) Outstanding floor plan balances on sold unit must be paid in-full. (4) All documentation must be submitted within 30 days of sale. (5) Rebates, incentives paid in USD**

*DISCOUNTS	
Educator	\$250
Military	\$250
First Responder	\$250

\*See 2023 AG Eq and UTV Annual Dealer Program for documentation requirements to be submitted in YANMAR//One.

**\*Rebate claims for below attachments should be submitted via email to DSA, including delivery report, claim form and copy of Retail Sales Invoice, or submitted in YANMAR//One.**

MODEL	CASH REBATE	0% RATE FINANCING	DSI
Baler	\$700	\$0	\$100
Mower	\$400	\$0	\$100
Rake	\$250	\$0	\$100
Package	\$150	\$0	\$150
Bed Shaper, Rotary Tiller, & Drip Tube Kit	\$250	\$0	\$100

**FOR OFFICIAL USE ONLY. DO NOT WRITE BELOW RED LINE.**

Date Received: \_\_\_\_\_ Received By: \_\_\_\_\_ Approved By: \_\_\_\_\_

UTV Cash Rebate Amount (Account Code: 41190-1003-XC-D00-XCD410): \_\_\_\_\_

Attachment CashRebate Amount (Account Code: 41190-1029-XC-100-XC1411): \_\_\_\_\_

Attachment DSI Amount (Account Code: 41190-1017-XC-100-XC1411): \_\_\_\_\_

PAID \_\_\_\_\_ INVOICE \_\_\_\_\_ REGISTERED \_\_\_\_\_ FINANCING \_\_\_\_\_ DELIVERY \_\_\_\_\_ A/R CURRENT \_\_\_\_\_



## Standard Rates | Yanmar Finance

May-July 2024

	<b>A+ 730+</b>	<b>A 680-729</b>	<b>B 640-679</b>	<b>C 600-639</b>	<b>D 550-599</b>	<b>E &lt;549</b>
<b>36 Months</b>	6.90%	8.19%	9.49%	13.24%	18.00%	18.00%
<b>48 Months</b>	7.24%	8.19%	9.74%	13.24%	18.00%	18.00%
<b>60 Months</b>	7.74%	8.19%	9.90%	13.49%	18.00%	18.00%
<b>72 Months</b>	7.79%	8.90%	10.90%	15.90%	18.00%	18.00%
<b>84 Months</b>	7.85%	9.24%	11.49%	16.90%	18.00%	18.00%
<b>120 Months</b>	7.90%	9.49%	11.99%	16.90%	18.00%	18.00%

\*7.90% standard-rate financing for 10 years (120 months) is applicable to well-qualified customers with approved credit. Not all buyers qualify.

**Minimum Loan Amount of \$15,000 for 120 Term**

**Financing provided through Yanmar Finance  
Powered by Vibrant Credit Union (VCU)**

E loanprogram@vibrantcu.org  
T 800 479 6206

Monday-Friday 7:30 a.m. - 6:00 p.m. CST  
Saturday: 8:30 a.m. - 4:00 p.m. CST